

Commitment vs. Compliance

Level of Commitment	Name of Person
<p>COMMITMENT Will make it happen. Creates the structure needed. Owns it. Accountable. No excuses!</p>	<hr/> <hr/> <hr/>
<p>RESPONSIBILITY Needs it to happen. Is conscientious. Will go the extra mile within the “spirit of the law”, but if the situation is beyond their control, well...</p>	<hr/> <hr/> <hr/>
<p>GENUINE COMPLIANCE Wants it to happen. Good soldier. Follows “the letter of the law”. But if that’s not good enough, it’s not their fault. Think they are doing the best they can.</p>	<hr/> <hr/> <hr/>
<p>GRUDGING COMPLIANCE Would like it to happen. Will go along if it’s no extra trouble. Won’t volunteer extra effort. Has a “What can you expect” attitude.</p>	<hr/> <hr/> <hr/>
<p>NON-COMPLIANCE Hopes it happens but not that much. Either think they can’t or won’t be fired, or “It’s no big deal” if they are.</p>	<hr/> <hr/> <hr/>

Observations from this analysis:
